

# Sample Outcomes & Reporting Framework

What partners and funders see - milestone tracking, WIOA-aligned measures, and reporting cadence.

ILLUSTRATIVE SAMPLE - NOT ACTUAL PROGRAM DATA

## 1. Milestone Tracking Across the Six-Step Journey

|                                                                                    |                                                                                   |
|------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| <b>01 Day One</b><br>ID obtained - phone active - intake complete                  | <b>02 Stabilized</b><br>Housing secured - benefits enrolled - compliance on track |
| <b>03 Apprenticeship</b><br>Training enrolled - credential earned - placement made | <b>04 Established</b><br>90-day retention - wage progression - direct deposit     |
| <b>05 Capital-Ready</b><br>Banking established - credit foundation - funding plan  | <b>06 Entrepreneurship</b><br>Entity formed - first invoice - first hire          |

## 2. WIOA-Aligned Outcome Measures (sample values)

| MEASURE                             | DEFINITION                                  | SAMPLE VALUE     |
|-------------------------------------|---------------------------------------------|------------------|
| Employment - 2nd quarter after exit | % of exiters employed in Q2 post-exit       | 72% (sample)     |
| Employment - 4th quarter after exit | % of exiters employed in Q4 post-exit       | 68% (sample)     |
| Median earnings - 2nd quarter       | Median quarterly wages, Q2 post-exit        | \$8,400 (sample) |
| Credential attainment               | % earning recognized credential within 1 yr | 61% (sample)     |
| Measurable skill gains              | % showing documented in-program gains       | 78% (sample)     |

## 3. Reporting Cadence

|           |                                                                                                   |
|-----------|---------------------------------------------------------------------------------------------------|
| REAL-TIME | Partner dashboard - every milestone captured the moment it happens, not months later on a survey. |
| MONTHLY   | One-page partner report - enrollment, milestone velocity, flags needing attention.                |
| QUARTERLY | Funder packet - WIOA performance measures, cohort progress, and narrative outcomes.               |